



Revised: 12-Dec-07

## FACTSHEET

# Stratos

## Corporate Profile

### **Vital Communications—Anywhere on Earth**

In today's world, secure, reliable communications with your remote offices and operations across the globe are vital both to survival and to success. "Vital" communications—from vita, Latin for "life"—are those that are absolutely essential to the day-to-day life of your organization. These are communications you simply cannot take for granted. Too much is at stake.

With more than a century of innovation and the industry's most comprehensive portfolio of remote communication solutions, Stratos Global Corporation is the world's trusted leader in delivering vital voice, data and IP communications, no matter where on earth you do business.

### **Scope of Offerings and Markets Served**

With a history of successful growth and integration of leading global and regional providers, Stratos now offers the most extensive range of mobile and fixed satellite, microwave and wireless services - including Inmarsat, Iridium®, Globalstar™, HughesNet™, MSAT, VSAT and others - to more than 20,000 customers on seven continents and across the world's oceans.

**Our complete portfolio includes:** Inmarsat-A/-B/-C/-mini-C/-E/-E+/Fleet/-H/-H+/-I/-L/-M/-mini-M/GAN/R-BGAN/BGAN/Swift64/FleetBroadband/SwiftBroadband/Inmarsat Satellite Phone Services, Iridium®, Globalstar™, MSAT, StratosITek™, VSAT (very small aperture terminal), HughesNet™, C-Band, Microwave and CLEC (competitive local exchange carrier) solutions.

Stratos provides world-class products and services through our own offices worldwide, as well as through a global network of more than 400 authorized partners.

Government agencies, military forces, NGOs, first responders, and diverse markets such as aeronautical, energy and natural resources, media, maritime, construction/engineering, and recreational users trust Stratos to design, deploy and support their most essential communication systems.

### **Value-Added Services and World-Class Support**

In addition to our huge portfolio of leading communication technologies, we have developed the industry's largest and most distinctive suite of value-added services. For example, with BGAN (Broadband Global Area Network) from Stratos, you will have access to our Stratos Dashboard™ for BGAN. This unique service provides comprehensive value-added capabilities such as instant online self-provisioning, credit watch facilities, a wide range of reporting options, multiple levels of access for different end users, and real-time information about your BGAN voice and data traffic and associated costs. Of course, we offer a full range of support services, from system design to on-site installation. What's more, our International Customer Care Center provides a single point of contact for 24x7x365 customer service and expert technical support.

Stratos. Innovation and leadership for more than a century. Powerful, diverse solutions to meet your every need. Proven, reliable service and support. Anywhere on earth.



BEYOND THE HORIZON®

### Worldwide Offices

Stratos is a global company with worldwide local presence. Our office locations include:

**Australia:** Darwin, Morayfield, Perth, Sydney; **Brazil:** Niterói; **Canada:** Ottawa ON, St. John's NL; **Equatorial Guinea:** Malabo; **Germany:** Hameln; **Hong Kong:** Hong Kong; **India:** Mumbai; **Italy:** La Spezia; **Japan:** Tokyo; **Kenya:** Nairobi; **The Netherlands:** Burum, The Hague; **New Zealand:** Auckland; **Norway:** Lysaker; **Russia:** Moscow; **Singapore:** Singapore; **South Africa:** Cape Town; **Spain:** Madrid; **UAE:** Dubai; **United Kingdom:** London, Aberdeen; **United States:** Bethesda MD, Englewood CO, Houston TX, Lafayette LA, New Orleans LA, New York NY, Plantation FL, Seattle WA

### Network Infrastructure

Stratos either owns or operates satellite facilities around the world which include:

- **Aberdeen, Scotland** – satellite teleport (KU/C bands)
- **Auckland, NZ** – LES providing Inmarsat-A/-B/-C/-M/-mM/GAN/Fleet/Swift64 coverage for POR; carries 109 EAST, 143 EAST and 142 WEST leasing
- **Aussagel, France** – LES providing Inmarsat-H/-H+/-I coverage for AOR-E and AOR-W
- **Burum, Netherlands** – LES providing Inmarsat-A/-B/-C/-M/-mM/GAN/Fleet/Swift64 coverage for AOR-E, AOR-W and IOR; carries 25 EAST leasing; satellite teleport
- **Denver, CO, USA** – satellite teleport (Ku band)
- **Lafayette, LA, USA** – satellite and microwave teleport (KU/C bands); broadband customer care centre
- **Laurentides, PQ, Canada** - LES providing Inmarsat A coverage for AOR and carrying 98 WEST leasing; satellite teleport
- **Perth, Australia** – LES providing Inmarsat-A/-B/-C/-M/-mM/GAN/Fleet/Swift64-H/-H+/-I coverage for IOR and POR
- **St. John's, NL, Canada** - international operations and customer care center; satellite teleport (C band)

### Financials (Year ended December 31, 2006)

**Annual Revenue:** US\$537.8 million  
**Total Assets:** US\$777.7 million  
**Total Equity:** US\$197.9 million

### Corporate Information

**Corporate Offices:** Bethesda, MD, USA - Corporate Headquarters  
 St John's, NL, Canada - Registered Office

**Founded:** January 15, 1985

### Executive Officers

- Charles W. Bissegger, Chairman
- James J. Parm, President & Chief Executive Officer
- Paula M. Sturge, Executive Vice President & Chief Financial Officer
- David J. Oake, Executive Vice President, Corporate Development
- Richard E. Harris, Senior Vice President, Corporate Secretary & Chief Legal Officer
- John M. Mackey, Senior Vice President & Chief Technology Officer
- John D. Prentice, Senior Vice President, Energy Services
- Ronald H. W. Spithout, Senior Vice President, MSS Sales and Marketing, Worldwide
- William H. Holden, Treasurer

### For more information please contact Stratos:

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