



After the big launch of its Fleetbroadband services near the end of 2007, Stratos now launches three applications which allow users to make better use of their broadband connections at sea.

Stratos launches three value-added services for Fleetbroadband

StratosOceanView is a new web-based service that provides fleet managers with global fleet communication monitoring and vessel tracking. Available worldwide as a free service, StratosOceanView provides a convenient, map-based view of each vessel's location, heading, speed, satellite communication traffic data and contact details on a single web page. The satellite communication traffic data includes an overview of monthly Inmarsat and Iridium airtime costs and AmosConnect mail queue information. "StratosOceanView is much more complete than similar communication-monitoring services. It provides a wide range of critical information in a single online interface. This eliminates the need to open multiple applications to determine vessel positions and fleet-communications details," said Stratos Maritime Marketing Manager Michiel Meijer. He added, "This new solution also gives fleet managers direct access to The Stratos Advantage value-added services, which provide cost and traffic control, firewall management, data optimization, high security options, easy VPN access, messaging services and full IP range."

Global News

While the first innovation will mostly benefit the management on shore, the second is aimed at the crew. Stratos brings out a new version of its popular AmosConnect Crew satellite communi-

cations service. Called AmosConnect Crew CommCenter, it features an enhanced user interface and additional internal-communications and newswire services to make it even more appealing to crewmembers.

AmosConnect Crew is an all-in-one communication solution for crewmembers. Combining AmosConnect and ChatCard, two of Stratos' successful services, AmosConnect Crew enables personnel at sea to stay in contact with home via calling, email and SMS at low cost rates - thus helping retain qualified seafarers. It provides an easily manageable, separate account for each crewmember.



HMS Falco

Pos: 45.0, 075.0
 Heading: 123.0
 Speed: 2.0 knots
 Destination: 14 days ahead
 Destination: Sydney, NJ
 ETA: March 12
[Get vessel details and contacts](#)

| Vessel | # of Calls | Estimated IBS this month | % Last month |
|------------|------------|--------------------------|--------------|
| HMS Falco | 854 | \$22,540 | 282% |
| Mara | 86 | \$1,040 | 78% |
| Columbus | 23 | \$1,120 | 65% |
| Ascendant | 24 | \$1,010 | 67% |
| Vera Maria | 26 | \$1,120 | 84% |
| Vancouver | 21 | \$2,550 | 150% |
| Amazona | 12 | \$1,120 | 4% |
| MC | 2 | \$1,120 | 2% |

| Service Type | Traffic Type | Service Type | # of Calls | Estimated IBS this month | % Last month |
|--------------|--------------|--------------|------------|--------------------------|--------------|
| Internet | | Fleet 77 | 400 | \$22,540 | 90% |
| Internet B | | Internet B | 200 | \$11,270 | 72% |
| Internet | | Fleet 23 | 85 | \$1,120 | 40% |
| Internet C | | Internet C | 55 | \$1,120 | 21% |

Enhancements include

- Announcement Board that enables ship managers to send internal corporate bulletins to their crewmembers at sea;
- Daily World News that offers crewmembers customized global and local news and sports updates, and;
- a doubling of message-length limits.

Enhanced ChatCard

Stratos' popular ChatCard for crew now includes data communication. The crew can easily charge the prepaid sat-phonecard online with their own credit card and use it for telephone communications, as well as messenger services (such as MSN or skypechat) or web-browsing. In addition, individuals can be assigned a vessel-independent personal mailbox plus an international SMS number that can be used on any ship and on shore. Emails and SMS messages can be sent at a low cost and receipt of SMS messages and email is free of charge. Along with the pre-paid aspect of the service, AmosConnect Crew enables users to easily manage their own communications budget.

"With the new ChatCard Data pre-paid Internet feature, ship

managers can offer crewmembers pre-paid voice, email, SMS and Internet on the same FleetBroadband terminal with one single ChatCard. Both business and crew traffic can now be managed on one FleetBroadband terminal simultaneously, and the costs will be kept completely separate," Meijer said.

Value-added services

To differentiate FleetBroadband from Stratos from competing offerings, Stratos incorporates The Stratos Advantage into each total customer solution. These field-tested services give ship managers the confidence that they will attain the highest possible performance and support from FleetBroadband, at the lowest possible cost.

The Stratos Advantage services provide cost and traffic control, firewall management, data optimization, high security options, easy VPN access, messaging services and full IP range. The Stratos Advantage services include Stratos Dashboard(TM), Stratos Trench(TM) firewall and AmosConnect(TM) messaging for business and crew.

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